

# Emerson Network Power and Cisco Systems



## A Cisco Technology Developer Partner

Emerson Network Power is more deeply aligned with Cisco than any other power and cooling solutions provider. As a Cisco Technology Developer Partner, we have worked closely with Cisco in the development of products for protecting VoIP equipment and other business-critical Cisco applications with Liebert power, cooling and monitoring solutions.



## Cisco Compatible Solutions

Liebert Cisco Compatible solutions for VoIP include integrated cabinets with UPSs, communications and monitoring software, maintenance bypass switches, environmental monitoring and optional cooling.



## Liebert IP Telephony Availability System

- Interoperable with Cisco Call Manager Express, Cisco Unity, and Cisco Unity Express.
- Wall-mount or floor-mount
- Implementations up to 100 ports
- High-availability, fault-tolerant power protection
- Lower total cost of ownership



## NterpriseIP Solution

- Interoperable with Cisco CallManager 4.1 (2); Cisco CallManager 4.0 (2); Cisco Unity 4.0.3; Cisco Unity Bridge 3.0.1
- DC power system for the Cisco Catalyst 4500 series
- Significant energy savings
- Very high power availability – up to 6 nines
- Very long backup runtimes
- Implementations Over 100 ports



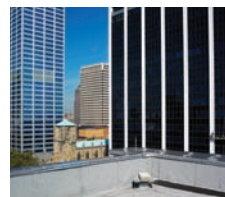
## Major Sponsor of Cisco Networkers

Emerson Network Power has been a strong partner with the Cisco Networkers program for years. We are the sole sponsor of Cisco Networkers Online, where thousands of end-user network engineers go for information about Networkers. This includes our video-on-demand jointly developed with Cisco about our solutions for Unified Communications.



## Select Partner in Cisco Connected Real Estate

Emerson Network Power is an Eco-System Partner in the Cisco Connected Real Estate program, providing the recommended power and cooling protection for Cisco network infrastructure in new real estate developments.



## A Powerful Partnership

As a Cisco Technology Developer Partner, Liebert has teamed with Cisco to provide critical power protection for Cisco solutions. We work together at virtually all levels, teaming up with Cisco partners, in providing network protection to customers around the world.

Emerson Network Power product managers worked with Cisco to design key products to protect Cisco's IP telephony equipment. These include the Liebert IP Telephony Availability System and the NterpriseIP™ Solution.

Liebert also participates with Cisco in major events, from Cisco's worldwide Partner Summit and Networkers Conference to many national and local events.